

# Prophet Inequalities

## Part 1: Introduction

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# Plan for Part 1

- What is a prophet inequality?
  - Statement and proof of the classic prophet inequality
- What's so exciting about prophet inequalities?
  - A powerful tool for mechanism design
  - A new “beyond worst-case” paradigm for online algorithms
- On the way: Sample / overview of research landscape

# Outline Other Parts

**Part 1:** Introduction

**Part 2:** Online matching and contention resolution

**Part 3:** Online combinatorial auctions and balanced prices

**Part 4:** Data-driven prophet inequalities

# Useful Resources

- WINE 2016 Tutorial “Posted-Price Mechanisms and Prophet Inequalities” by Brendan Lucier [[website](#), [slides](#)]
- EC 2017 Tutorial “Pricing in Combinatorial Markets” by Michal Feldman and Brendan Lucier [on request]
- IPCO 2017 Summer School “Prophets and Secretaries” by Anupam Gupta [[lecture notes](#)]
- EC 2021 Tutorial “Prophet Inequalities and Implications to Pricing and Online Algorithms” by Michal Feldman, Thomas Kesselheim, and Sahil Singla [[website](#), [slides-pt1](#), [slides-pt2](#), [slides-pt3](#)]

(This course builds on these prior courses/tutorials, and re-uses some of the material)


# Books and Surveys

- Survey “A Survey of Prophet Inequalities in Optimal Stopping” by Theodore Hill and Robert Kertz [[pdf](#)] (from 1992)
- Survey “An Economic View of Prophet Inequalities” by Brendan Lucier [[pdf](#)] (from 2017)
- Survey “Recent Developments in Prophet Inequalities” by Jose Correa, Patricio Foncea, Ruben Hoeksma, Tim Osterwijk, Tjark Vredeveld [[pdf](#)] (from 2018)
- Forthcoming book “Prophet Inequalities: Theory and Practice” by Jose Correa, Paul Dütting, Michal Feldman, Brendan Lucier, and Thomas Kesselheim (planned for 2025)

# The Classic Prophet Inequality

# The Problem

- Given known distributions  $\mathcal{D}_1, \mathcal{D}_2, \dots, \mathcal{D}_n$  over (non-negative) values:
  - A **gambler** gets to see realizations  $v_i \sim \mathcal{D}_i$  **one-by-one**, and needs to immediately and irrevocably decide whether to accept  $v_i$
  - The **prophet** sees the entire sequence of values  $v_1, v_2, \dots, v_n$  **at once**, and can simply choose the maximum value
- **Question:** What's the worst-case gap between  $\mathbb{E}[\text{value accepted by gambler}]$  and  $\mathbb{E}[\text{value accepted by prophet}]$ ?


$$= \mathbb{E}[\max_i v_i]$$


$$=: \mathbb{E}[ALG]$$

# Let's Play



$$\mathcal{D}_1 = U[0,1]$$



$$\mathcal{D}_2 = U[0,1]$$



$$\mathcal{D}_3 = U[0,1]$$



$$\mathcal{D}_4 = U[0,1]$$



# Let's Play



$$\mathcal{D}_1 = U[0,1]$$



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$$\mathcal{D}_4 = U[0,1]$$

0.4

# Let's Play



$$\mathcal{D}_1 = U[0,1]$$

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reject



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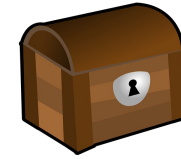


$$\mathcal{D}_2 = U[0,1]$$

0.8





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# Let's Play


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0.4  
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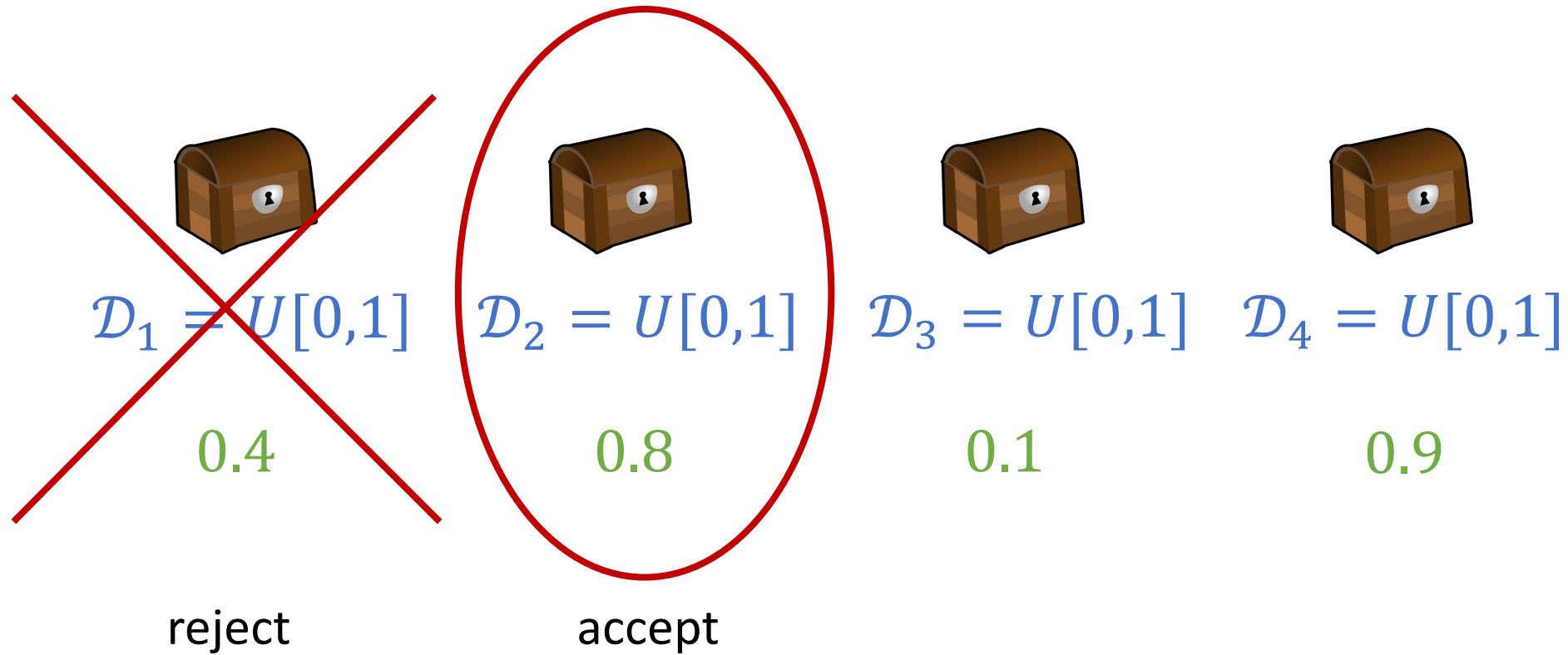
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  $\mathcal{D}_4 = U[0,1]$  0.9

# Let's Play



ALG = 0.8 vs. OPT = 0.9

# Optimal Policy

For **fixed** distributions  $\mathcal{D}_1, \mathcal{D}_2, \dots, \mathcal{D}_n$ , one can compute the optimal online algorithm by **backward induction**:

$$\begin{aligned} VAL_{n:n} &:= \mathbb{E}_{v_n \sim \mathcal{D}_n} [v_n] \\ VAL_{i:n} &:= \mathbb{E}_{v_i \sim \mathcal{D}_i, \dots, v_n \sim \mathcal{D}_n} [\max\{v_i, VAL_{i+1:n}\}] \end{aligned}$$

$\Rightarrow$  Accept  $v_i$  if  $v_i \geq VAL_{i+1:n}$

# Competitive Ratio

**Definition.** The prophet inequality problem admits a **competitive ratio** of  $\alpha \geq 1$  if, for **all distributions**  $\mathcal{D}_1, \mathcal{D}_2, \dots, \mathcal{D}_n$ , there exists an online algorithm  $ALG$  such that

$$\mathbb{E}[ALG] \geq \frac{1}{\alpha} \cdot \mathbb{E}[\max_i v_i]$$



# Prophet Inequality

**Theorem** [Krengel-Succheston '77+'78] (+ Garling)

For all distributions  $\mathcal{D}_1, \mathcal{D}_2, \dots, \mathcal{D}_n$ , there is an online algorithm  $ALG$  such that  $\mathbb{E}[ALG] \geq \frac{1}{2} \mathbb{E}[\max_i v_i]$ .



Krengel and Succheston in Oberwolfach

# Stronger Version

**Theorem** [Samuel-Cahn '84]

For all distributions  $\mathcal{D}_1, \mathcal{D}_2, \dots, \mathcal{D}_n$ , there is a **threshold algorithm**  $ALG_\tau$  such that  $\mathbb{E}[ALG_\tau] \geq \frac{1}{2} \mathbb{E}[\max_i v_i]$ .

**Threshold algorithm:** set threshold/price  $\tau$ , accept first  $v_i \geq \tau$



Samuel-Cahn (from Gil Kalai's Blog)

# Tightness

**The factor  $\frac{1}{2}$  cannot be improved upon:**

Consider the following setting with  $n = 2$  random variables:

$$v_1 = 1 \text{ w.p. } 1, v_2 = \frac{1}{\epsilon} \text{ w.p. } \epsilon \text{ and } v_2 = 0 \text{ o.t.w.}$$

a.k.a. "longshot"

Then  $\mathbb{E}[ALG] \leq 1$ , while

$$\mathbb{E} \left[ \max_i v_i \right] = \epsilon \cdot \frac{1}{\epsilon} + (1 - \epsilon) \cdot 1 = 2 - \epsilon$$

Sending  $\epsilon \rightarrow 0$  shows the claim.

# Re-Discovery in TCS

- Prophet inequalities are a powerful tool in **mechanism design** [Hajiaghayi, Kleinberg, Sandholm 2007]
- Prophet inequalities provide a new “beyond the worst-case” paradigm for **online algorithms**

*This sparked a whole research field in (theoretical) computer science, exploring applications and extensions of the classic prophet inequality.*

# Proof of the Classic Prophet Inequality

# Prophet Inequality

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Let  $p_\tau := \Pr[\exists v_i \geq \tau]$

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**Threshold algorithm:** set threshold/price  $\tau$ , accept first  $v_i \geq \tau$

Actually, different rules work:

**Median rule:** Set  $\tau$  such that  $p_\tau = \frac{1}{2}$  [Samuel-Cahn '84]

**Mean rule:** Set  $\tau = \frac{1}{2} \mathbb{E}[\max_i v_i]$  [Kleinberg-Weinberg '12]

Let  $p_\tau := \Pr[\exists v_i \geq \tau]$



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Using this, for **any** threshold rule,

$$\begin{aligned}\mathbb{E}[ALG_\tau] &= p_\tau \cdot \tau + \sum_i \Pr[\forall_{j < i} v_j < \tau] \cdot \mathbb{E}[(v_i - \tau)^+] \\ &\geq p_\tau \cdot \tau + (1 - p_\tau) \cdot \sum_i \mathbb{E}[(v_i - \tau)^+] \\ &\geq p_\tau \cdot \tau + (1 - p_\tau) \cdot \left( \mathbb{E} \left[ \max_i v_i \right] - \tau \right).\end{aligned}$$

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For **median rule**  $p_\tau = \frac{1}{2}$ , and so

$$\mathbb{E}[ALG_{\text{median}}] \geq \frac{1}{2} \cdot \tau + \frac{1}{2} \cdot \left( \mathbb{E} \left[ \max_i v_i \right] - \tau \right) = \frac{1}{2} \mathbb{E} \left[ \max_i v_i \right].$$

**Q.E.D.**

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For **mean rule**  $\tau = \frac{1}{2} \cdot \mathbb{E} \left[ \max_i v_i \right]$ , and so

$$\mathbb{E}[ALG_{\text{mean}}] \geq p_\tau \cdot \frac{1}{2} \mathbb{E} \left[ \max_i v_i \right] + (1 - p_\tau) \cdot \frac{1}{2} \mathbb{E} \left[ \max_i v_i \right] = \frac{1}{2} \mathbb{E} \left[ \max_i v_i \right].$$

**Q.E.D.**

# Several Alternative Proofs

- Induction [Hill Kertz '81]
- Stochastic dominance [Kleinberg Weinberg '12]
- Contention resolution [Feldman Svensson Zenklusen '16]
- Sample-based argument [Rubinstein Wang Weinberg '22]



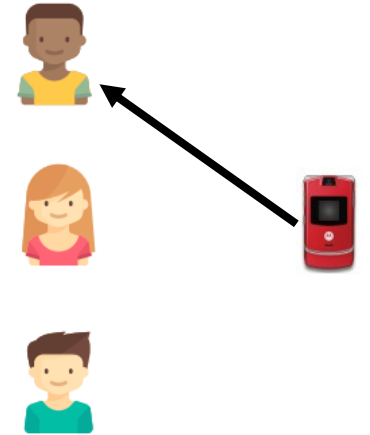
# Extensions to Richer Settings

- k-choice [Hajiaghayi Kleinberg Sandholm '07, Alaei '12]
- Matroid and polymatroid constraints [Kleinberg Weinberg '12, Dütting Kleinberg '15, Feldman Svensson Zenklusen '16]
- Downward-closed set systems [Rubinstein '16, Singla Rubinstein '17]
- Matching constraints [Gravin Wang '19, Ezra Feldman Gravin Tang '20]
- Combinatorial allocation [Feldman Gravin Lucier '15, Dütting Feldman Kesselheim Lucier '17, Dütting Kesselheim Lucier '20, Correa Cristi '23]

# Prophet Inequalities as a Tool in Mechanism Design

# Single-Item Auction

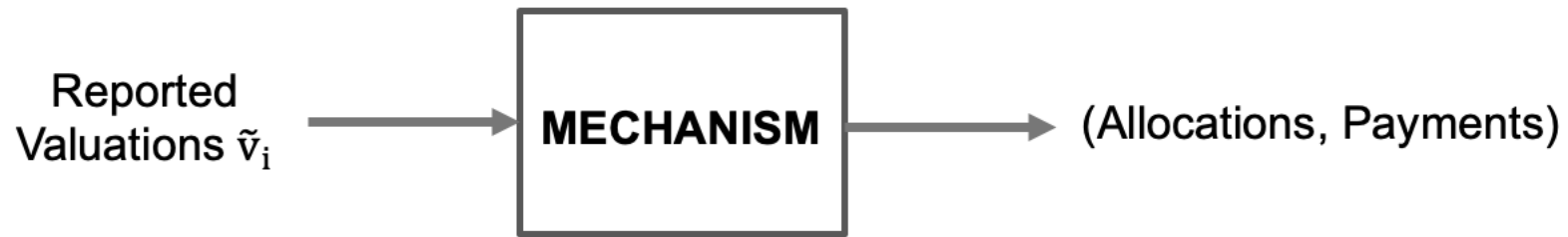
Bidders with stochastic **private** values  $v_i \sim \mathcal{D}_i$



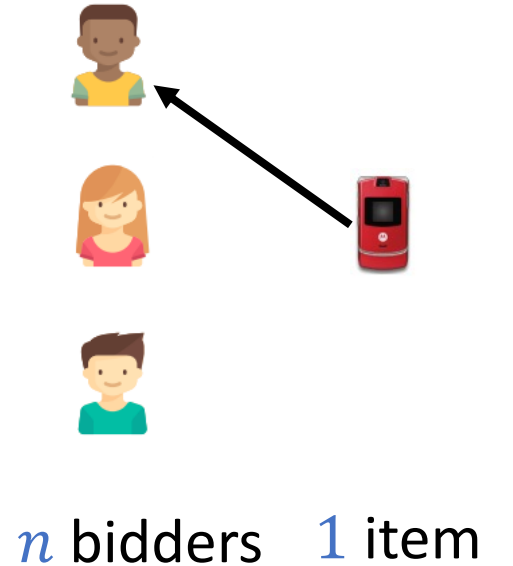
$n$  bidders 1 item

# Single-Item Auction

Bidders with stochastic **private** values  $v_i \sim \mathcal{D}_i$



Strategic bidder maximizes **utility**  $:= v_i \cdot 1_{i \text{ gets item}} - \text{payment}_i$



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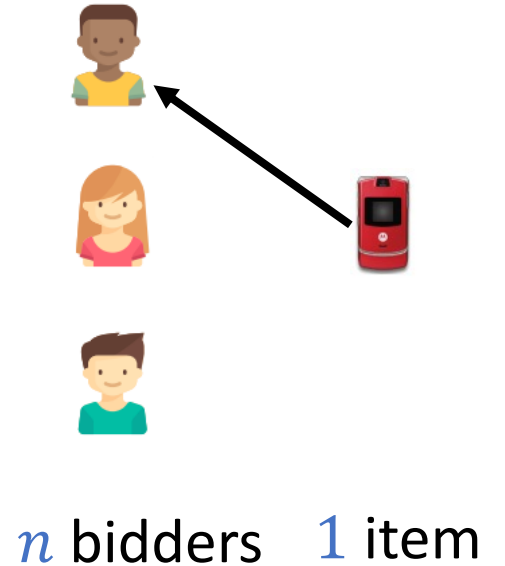
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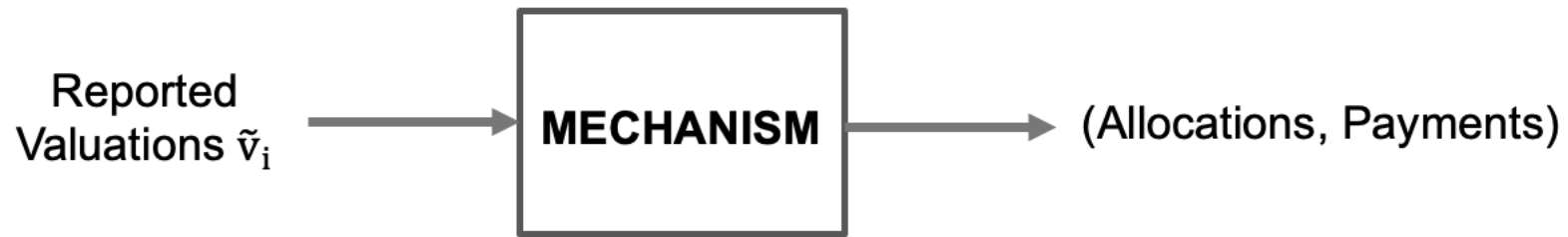
Seek **truthful** mechanism that

1. Maximizes **welfare**  $:= \mathbb{E}[\sum_i v_i \cdot 1_{i \text{ gets item}}]$
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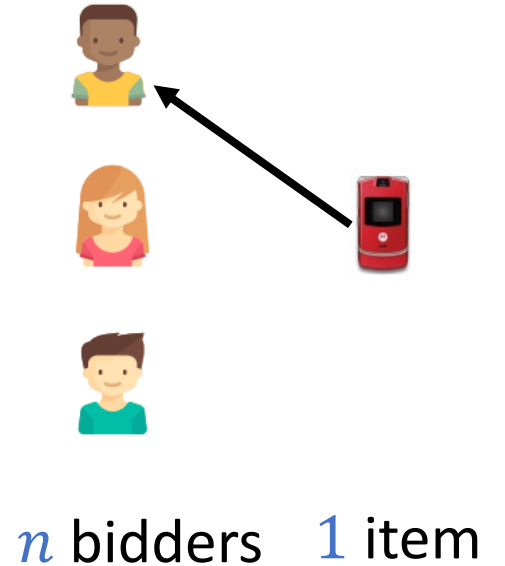


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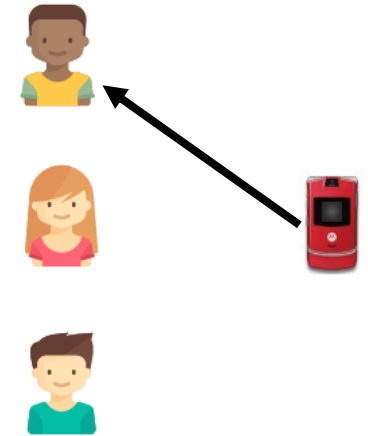
No incentive  
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☹️ 1st Price Auction: Under-report  
😊 2nd Price Auction: Truthful

# Single Item: Welfare

- **2<sup>nd</sup>-Price Auction:** Is truthful and maximizes welfare, but
  - Bidder payments “less natural”
  - Bidders need to find their values: expensive/impossible
  - Assumes bidders don’t collude
  - ...

“The Lovely but Lonely Vickrey Auction”  
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simpler

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  - Bidders come in arbitrary order
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**Corollary.** [Hajiaghayi et al. 2007]  
Prophet inequality implies PPM gives  
 $\text{welfare} \geq \frac{1}{2} \mathbb{E} \left[ \max_i v_i \right].$

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Truthful and much simpler, but approximation & a stochastic assumption

# Single Item: Revenue

## Revenue maximization:

- Stochastic **private** values  $v_i \sim \mathcal{D}_i$  (assume regular)
- Optimal mechanism:  
"2nd Price Auction" on **virtual value**  $\hat{v}_i := v_i - \frac{1-F_i(v_i)}{f_i(v_i)}$

**Theorem.** [Myerson 1983]

$$\text{Opt revenue} = \mathbb{E} \left[ \max_i \hat{v}_i^+ \right]$$

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## 2nd Price Auction with Personalized Reserves:

- Set bidder specific reserves
- Sell to highest bidder above reserve
- Payment is max of reserve and highest competing bid

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"Simple versus Optimal Mechanisms"

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**Theorem.** Prophet ineq. implies "simple" auction achieves  $\text{revenue} \geq \frac{1}{2} \mathbb{E} \left[ \max_i \hat{v}_i^+ \right]$

See [Roughgarden '16] book.

# Combinatorial Auctions

Stochastic **private** values  $v_i \sim \mathcal{D}_i$ ;  $v_i$ : subset of items  $\rightarrow \mathbb{R}_{\geq 0}$



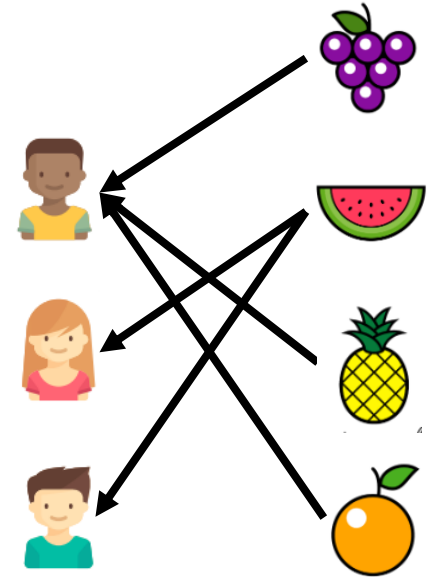
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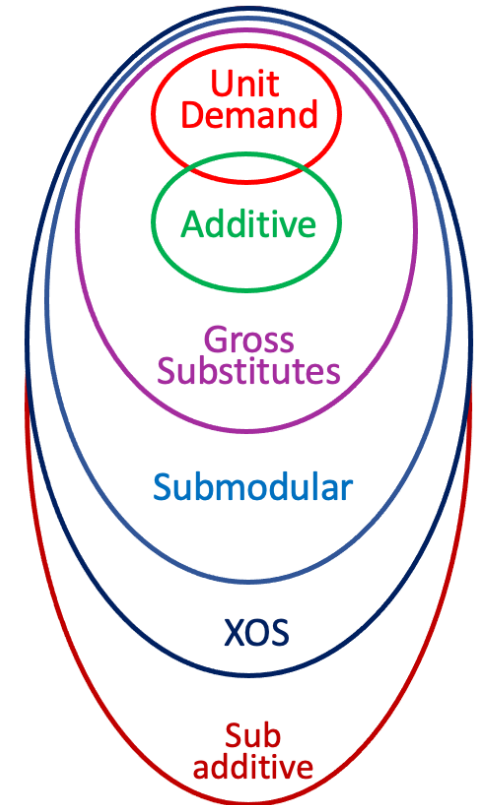
$n$  bidders  $m$  items

# Multiple Items: Welfare

- **VCG Mechanism:**

generalizes 2nd price auction

- Truthful and maximizes welfare [Vickrey '61, Clarke '71, Groves '73]
- **Not poly-time** beyond “simple” classes of values
  - Additive:  $v_i(A \cup B) = v_i(A) + v_i(B)$
  - Subadditive:  $v_i(A \cup B) \leq v_i(A) + v_i(B)$





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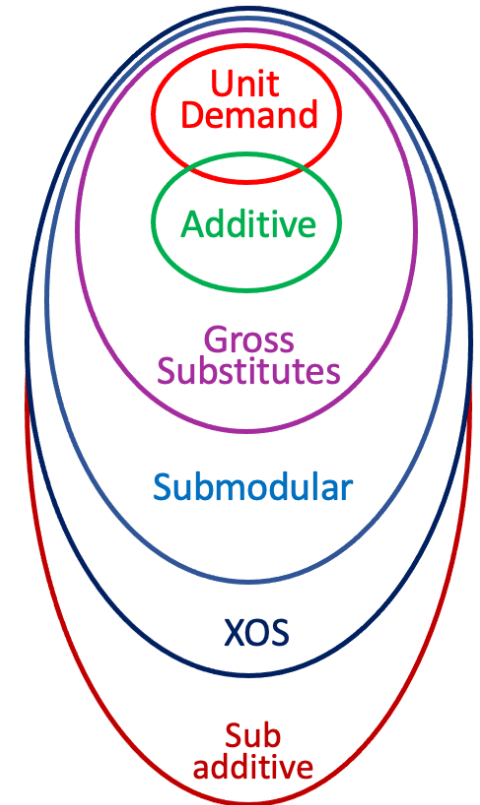
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- **Posted-Price Mechanism (PPM):**

truthful and poly-time

- Set fixed prices  $\mathbf{p} \in \mathbb{R}_{\geq 0}^m$
- Buyers come in arbitrary order
- Select best subset of remaining items:

$$\operatorname{argmax}_{S \subseteq \text{remaining items}} \{v_i(S) - \sum_{j \in S} p_j\}$$



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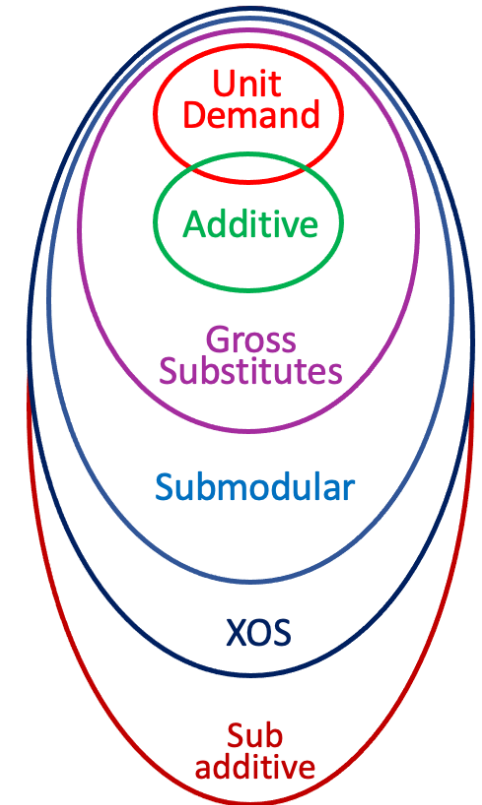
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**Theorem:** For **welfare max**, generalized prophet inequalities imply

- 2 approx for submodular/XOS
- $O(\log \log m)$  approx for subadditive

[Feldman Gravin Lucier '15, Dütting Feldman Kesselheim Lucier '17, Dütting Kesselheim Lucier '20]

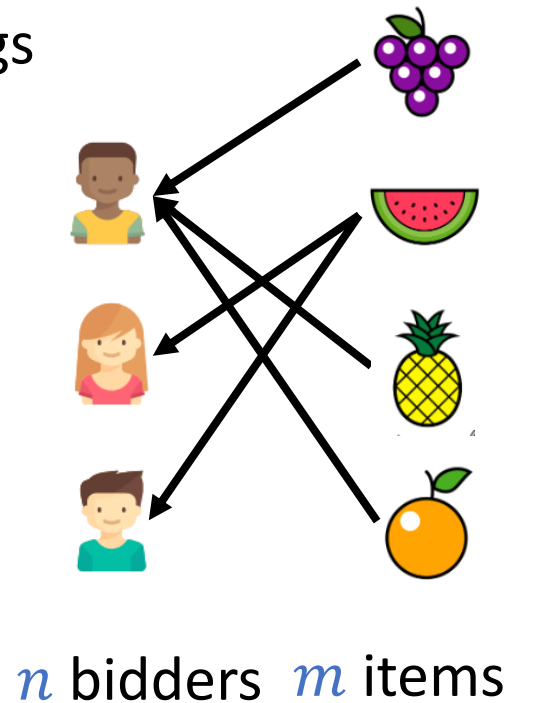
# Multiple Items: Revenue

- Myerson's mechanism does not work in multi-dimensional settings
  - Single bidder, and multiple items
  - Multiple bidders, and multiple items
  - Multiple combinatorial bidders, and multiple items

**Theorem:** For **revenue max**, generalized prophet inequalities used to get

- $2$  approx for submodular/XOS
- $O(\log \log m)$  approx for subadditive

[Chawla Hartline Malec Sivan '10,  
Chawla Miller'16, Cai Zhao'17,  
Dütting Kesselheim Lucier'20]



# Take Aways

## **What did we gain?**

- Simple, (often) poly-time mechanisms
- Work for both welfare and revenue maximization
- Work for combinatorial auctions  
(& also for other combinatorial feasibility constraints)

## **What did we lose?**

- Stochastic assumption on bidders for welfare (necessary for revenue)
- Approximation algorithms (necessary for combinatorial auctions)

# Implications for Online Algorithms

# Online Maximization Problems

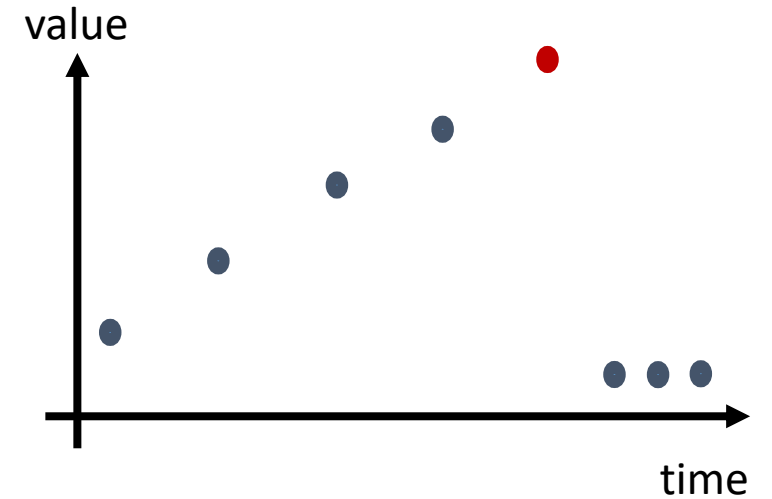
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**Example: Selecting a large item / bidder**

- Max in an online sequence  $v_1, \dots, v_n$



# Online Maximization Problems

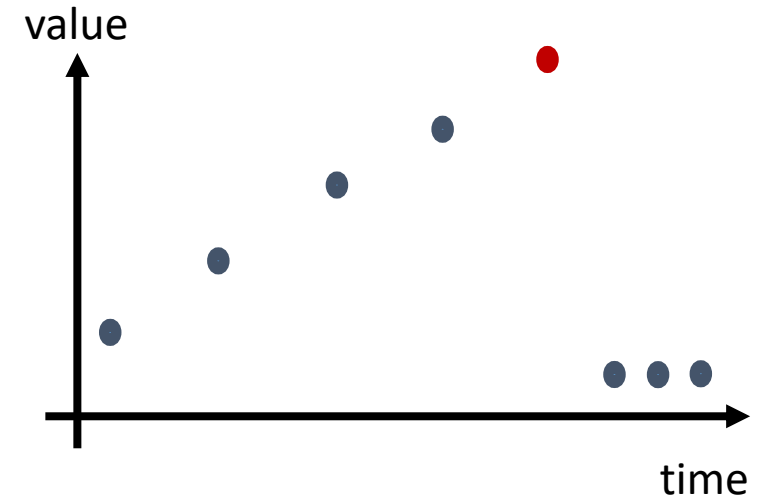
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- Values determined by adversary
- Best algo selects **at random**:  $\mathbb{E}[ALG] \geq \frac{1}{n} \max_i v_i$





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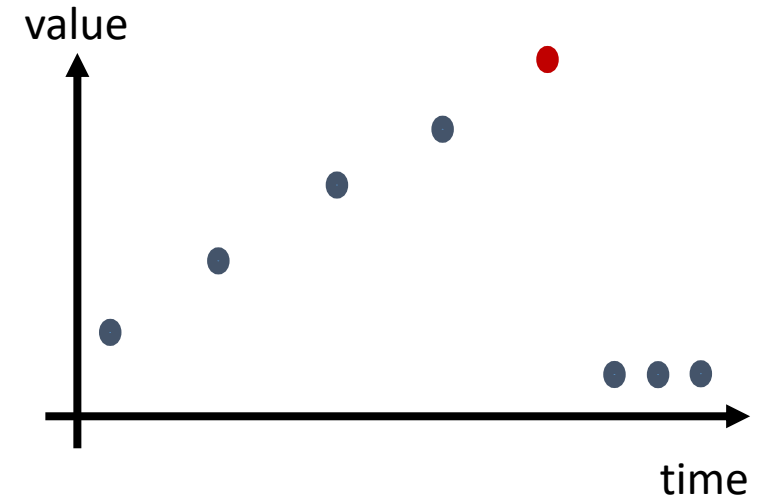
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## Worst-case arrivals:

- Values determined by adversary
- Best algo selects **at random**:  $\mathbb{E}[ALG] \geq \frac{1}{n} \max_i v_i$

## Prophet model: Beyond the worst case

- Values from **known, non-identical** distributions:  $v_i \sim \mathcal{D}_i$
- Prophet ineq. gives:  $\mathbb{E}[ALG] \geq \frac{1}{2} \mathbb{E}[\max_i v_i]$



a semi-random model,  
stronger than i.i.d.

# Overview: Maximization Problems

- k-choice:  $1 + o(1)$   
[Hajiaghayi Kleinberg Sandholm '07, Alaei '12]
- Matroid and polymatroid constraints:  $O(1)$   
[Kleinberg Weinberg '12, Dütting Kleinberg '15, Feldman Svensson Zenklusen '16]
- General downward-closed:  $O(\log n)$  resp.  $O(\log n \cdot \log r)$   
[Rubinstein '16, Rubinstein Singla '17]
- Matching constraints:  $O(1)$   
[Gravin Wang '19, Ezra Feldman Gravin Tang '20]
- Combinatorial allocation:  $O(1)$  (all the way up to subadditive)  
[Feldman Gravin Lucier '15, Dütting Feldman Kesselheim Lucier '17, Dütting Kesselheim Lucier '20, Correa Cristi '23]

# Online Minimization Problems

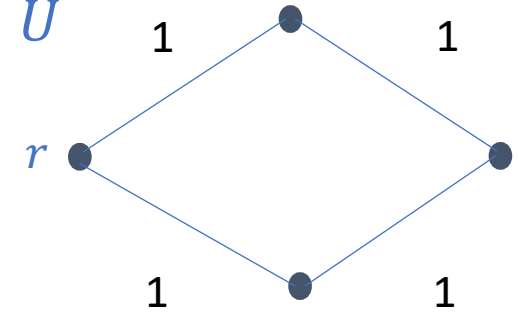
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## Example: Online Steiner Tree

- Given a graph  $G = (U, E)$  with edge costs  $c_e \geq 0$  and a root  $r \in U$
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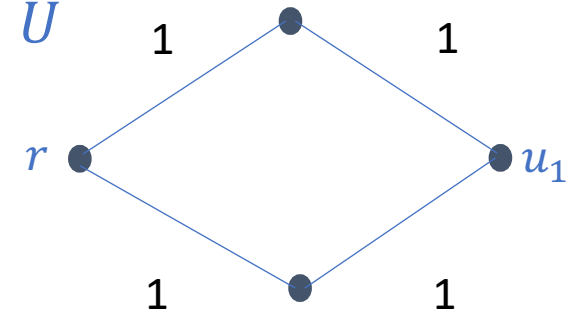
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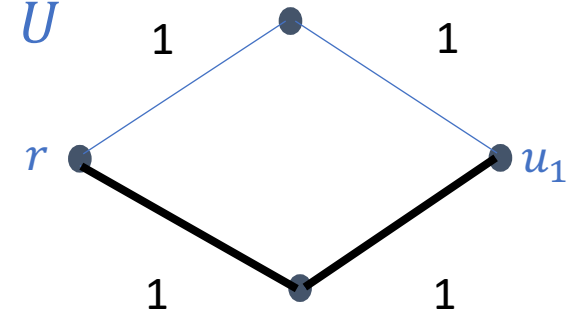
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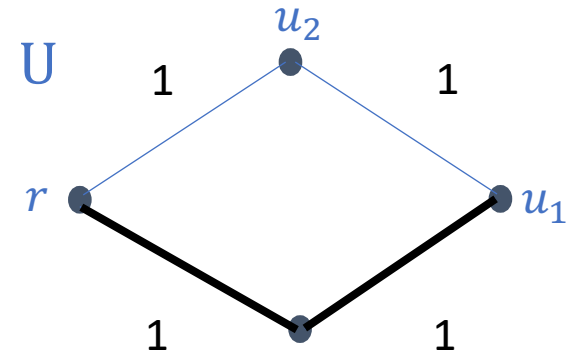
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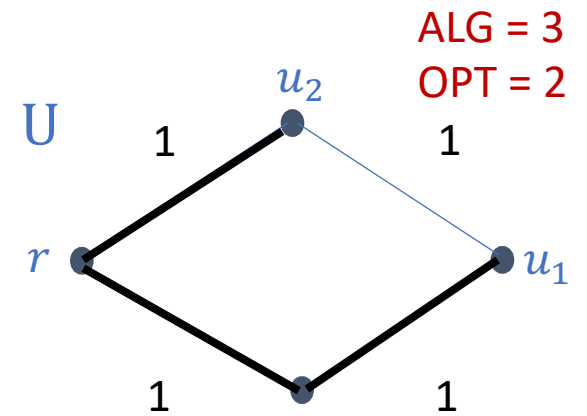
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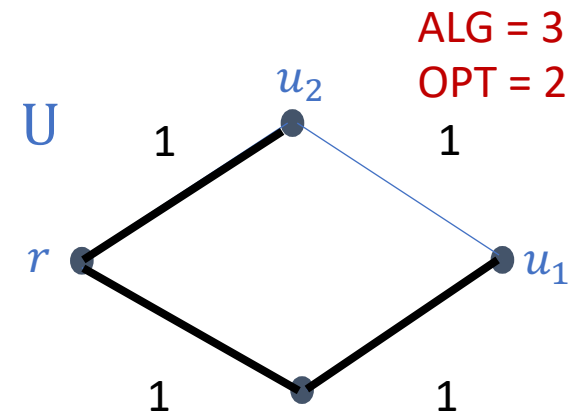
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**Offline already hard:** MST gives 2 approx.

**Online for worst-case arrivals:** [Imase Waxman '91]

- No algorithm can be better than  $\Omega(\log n)$
- Greedy achieves  $O(\log n)$



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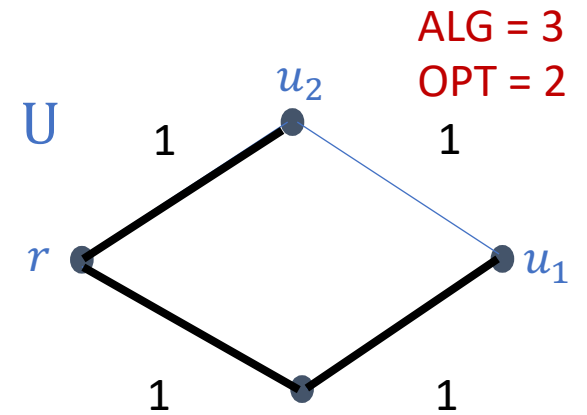
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**Can we do better?**

# Prophet Model

## Prophet Steiner Tree:

- Given a graph  $G = (U, E)$  with edge costs  $c_e \geq 0$  and a root  $r \in U$
- Vertices  $u_1, \dots, u_n \in U$  arriving online
- Each vertex  $u_i \sim \mathcal{D}$  (known distribution over vertices)
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## Other minimization problems:

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- Vertex cover

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## Other minimization problems:

- Facility location
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**Theorem:** In the prophet model, online Steiner Tree/Facility Location/Vertex Cover admit  $O(1)$  competitive ratio.

[Garg Gupta  
Leonardi  
Sankowski '08]

# Algorithm and Analysis

## Algorithm:

1. Take  $n$  fresh samples  $\hat{v}_1, \hat{v}_2, \dots, \hat{v}_n$ , where  $\hat{v}_i \sim \mathcal{D}$
2. Construct MST on samples and the root
3. When requirement  $v_i \sim \mathcal{D}$  arrives, connect it greedily to MST

Recall:

$$\mathbb{E}[\text{MST cost}] \leq 2 \cdot \mathbb{E}[\text{OPT}]$$

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## Proof idea:

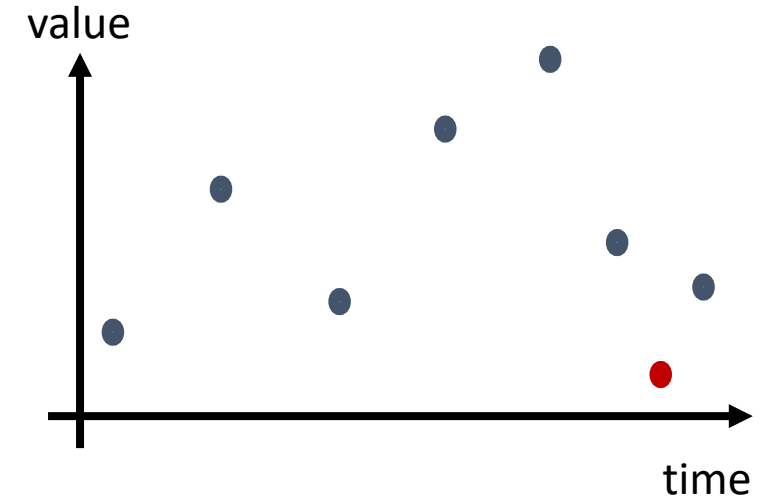
- Main observation: In expectation,  
greedy cost of connecting  $v_i$  to MST  $\leq$  cost of connecting  $\hat{v}_i$  to closest other vertex in MST
- Summing over  $i$ :  $\mathbb{E}[\text{total augmentation cost}] \leq \mathbb{E}[\text{MST cost}]$
- $\mathbb{E}[\text{ALG}] = \mathbb{E}[\text{MST cost}] + \mathbb{E}[\text{total augmentation cost}] \leq 2 \cdot \mathbb{E}[\text{MST cost}] \leq 4 \cdot \mathbb{E}[\text{OPT}]$

**Q.E.D.**

# Minimization is Harder

Prophet problem (minimization variant):

- costs  $c_i \sim \mathcal{D}_i$  (known distributions),
- need to accept at least one
- **Goal:** minimize expected cost
- **Benchmark:**  $\mathbb{E}[\min_i c_i]$





# Minimization is Harder

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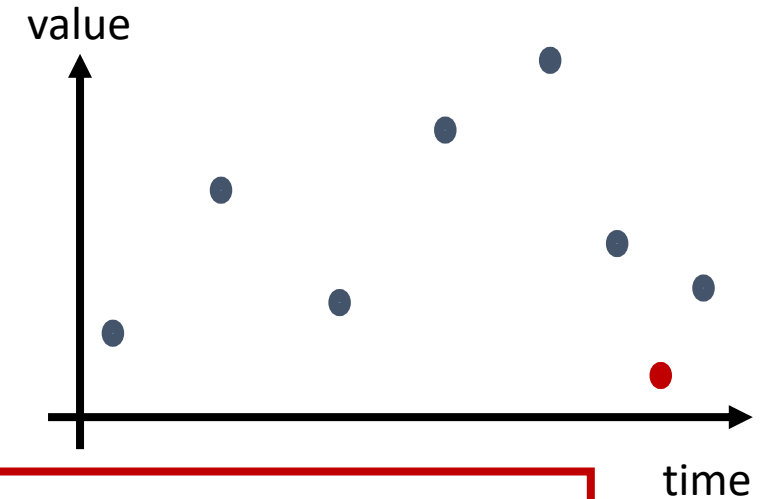
- costs  $c_i \sim \mathcal{D}_i$  (known distributions),
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- **Goal:** minimize expected cost
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## No algorithm can achieve a bounded ratio:

- $c_1 = 1$  w.p. 1,  $c_2 = L$  w.p.  $\frac{1}{L}$  and  $c_2 = 0$  o.t.w.

- Then  $\mathbb{E}[ALG] \geq 1$ , while

$$\mathbb{E} \left[ \min_i c_i \right] = \frac{1}{L} \cdot 1 + \left( 1 - \frac{1}{L} \right) \cdot 0 = \frac{1}{L}.$$



≈ same instance that is hard for max. problem

Positive results for **i.i.d.** costs:  
[Livanos Mehta '24]

# Take Aways

## **New “beyond-worst-case” paradigm for online algorithms:**

- Many positive results for maximization problems
- To a lesser extent also for minimization problems

## **Suggestions for your online problems:**

- May allow you to go beyond the worst case
- New way of thinking, e.g., when you don't know how to design better worst-case online algorithms

# Further Directions

# The I.I.D. Case

**Theorem** [Hill Kertz '82, Correa-Fonca-Hoeksma-Oosterwijk-Vredeveld '17]

For every distribution  $\mathcal{D}$ , and  $n$  draws  $v_i \sim \mathcal{D}$  there exists an algorithm  $ALG$  such that

$$\mathbb{E}[ALG] \geq 0.745 \cdot \mathbb{E}[\max_i v_i],$$

and this is best possible.

- There is a sequence of increasing “quantiles”  $q_1 \leq q_2 \leq \dots \leq q_n$  (independent of the distribution)
- The algorithm sets a sequence of decreasing thresholds  $\tau_1 \geq \tau_2 \geq \dots \geq \tau_n$  where  $\Pr[v_i \geq \tau_i] = q_i$ , and accepts the first  $v_i \geq \tau_i$

# Alternative Arrival Orders

Given distributions  $\mathcal{D}_1, \dots, \mathcal{D}_n$ , what if the arrival order is not adversarial?

## Free-Order Prophet Inequality:

- Algorithm **chooses** the arrival order
- Connections to Stochastic Probing

## Prophet Secretary:

- Arrival order chosen uniformly **at random**
- Connections to Secretary Problem

	Lower bound	Upper bound
Free-Order	$\geq 1.342$ [Correa et al. '17]	$\leq 1.495$ [Correa Saona Zilliotto '19] $\leq 1.379$ [Peng Tang '22] $\leq 1.3778$ [Bubna Chiplunkar '23]
Prophet Secretary	$\geq 1.342$ [Correa et al. '17] $\geq 1.366$ [Correa Saona Zilliotto '19] $\geq 1.3785$ [Bubna Chiplunkar '23]	$\leq 1.581$ [Esfandiari et al.'15] $\leq 1.495$ [Correa Saona Zilliotto '19]

**Open question:**  
i.i.d. worst case for free order?

# Sample Access to Distributions

What if we only have **sample access** to distributions?

## Single-Sample Prophet Inequality:

- Tight  $2$  approx. for single item  
[Rubinstein-Wang-Weinberg '20]
- $O(1)$  approx. for simple-matroids and matching  
[Azar Kleinberg Weinberg '14, Caramanis et al. '22]
- $O(1)$  approx. for XOS combinatorial auctions  
[Dütting Kesselheim Lucier Reiffenhäuser Singla '24]

### Open questions:

Single-sample  $O(1)$  approx for general matroids? For subadditive combinatorial auctions?

## For i.i.d. model: Tradeoff between # samples and approx.:

- $e$  for  $o(n)$  samples,  $\geq \frac{e}{e-1}$  for  $n$  samples [Correa Dütting, Fischer, Schewior '19]
- $1.342 + O(\epsilon)$  for  $O(n \cdot \text{poly}(1/\epsilon))$  samples [Rubinstein Wang Weinberg '20]

# Competing w/ Optimal Online Policy

Often the optimal online algorithm via backward induction is **computationally infeasible**.

**Question:** What is the best approximation achievable by a **poly-time online algorithm**, when evaluated against the **optimal online policy**?



“philosopher inequality”

[Braverman et al 24+]

**For example:**

- PTAS for “simple” laminar matroids [Anari Niazadeh Saberi Shamelı ‘19]
- 1.96 approximation for online matching [Papadimitriou Pollner Saberi Wajc ‘21]  
(and lots of follow up work)
- PTAS for Prophet Secretary [Dütting et al. ‘23]

**Open questions:** PTAS for general matroids? Better than 2 approx. for XOS combinatorial auctions?

# Summary

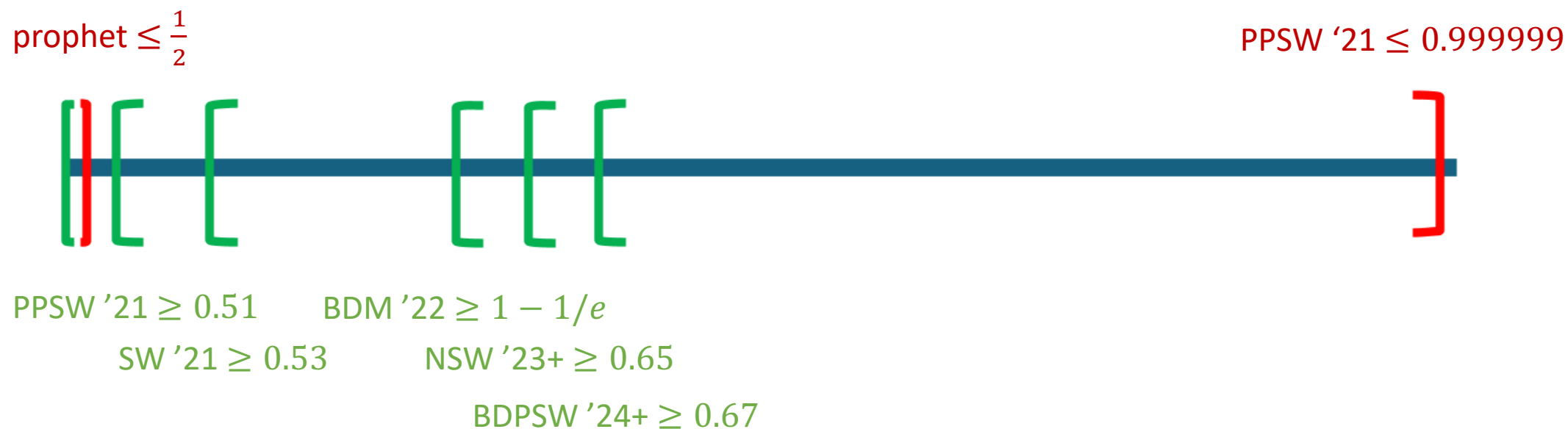
- What is a prophet inequality?
  - Statement and proof of the classic prophet inequality
- What's so exciting about prophet inequalities?
  - A powerful tool for mechanism design
  - A new “beyond worst-case” paradigm for online algorithms
- On the way: Sample / overview of research landscape

Thanks! Coffee!



Additional Slides

# Overview: Online Matching Against Optimal Online Policy



**Figure:** Fraction of  $\mathbb{E}[\text{optimal online policy}]$  achievable with poly-time algorithm.  
(Figure due to David Wajc)